



**MacLean**<sup>TM</sup>  
POWER SYSTEMS

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# Brand Guide

*i-PDF*  
INTERACTIVE PDF

# Introduction

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This document is a guide for the verbal, visual, and digital elements that represent the MacLean Power Systems brand.

The guidelines in this document are intended to be used by those using visual elements that represent the company.

Any design deviating from what is noted in these guidelines must be approved by the MPS senior visual designer.

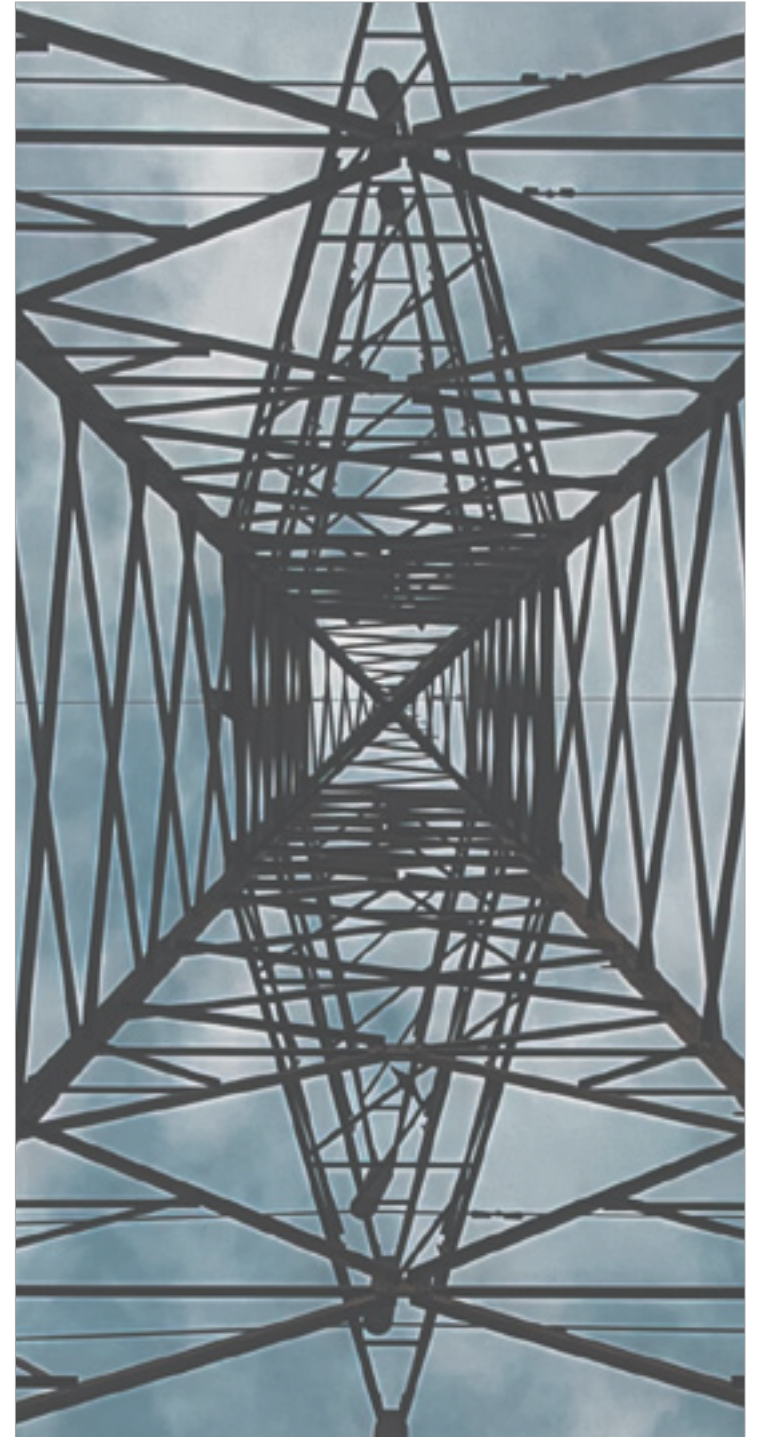
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The MPS brand assets include the logo, name, colors, and all identifying elements of the company.

# Table of Contents

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1. Our culture
  2. Our positioning
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# 01 Our culture

**We are a family owned company that provides solutions for electric utility, communication and civil infrastructure solutions. We are connecting people for good.**



Social Media Image Post

## **Friendly. Family. Innovative.**

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Our brand reflects that we are innovative. We are friendly. We are family.

Our use of consistent cohesive images across media platforms reflects our key attributes to those inside and outside of our company.

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# Our Customers

Our customers are distributors and power and utility providers. Our customers are delivering the power. Our products are the means in which they do so. Our customers are distributors, engineers and purchasing agents for electrical utilities, civil construction and communication suppliers.

A few of our customers & channel partners include:

### NORTH AMERICA DISTRIBUTORS



### NORTH AMERICA END USERS



### INTERNATIONAL





Social Media Image Post

## We serve real people

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Our customers are in various demographics. Hard working line workers are the end users of our products, and primarily our marketing is focused to bring awareness of our brand to buyers of utility solutions. In the end, we want line workers to have excellent experiences using our products so that they can send requests up the chain.

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## Our Legacy

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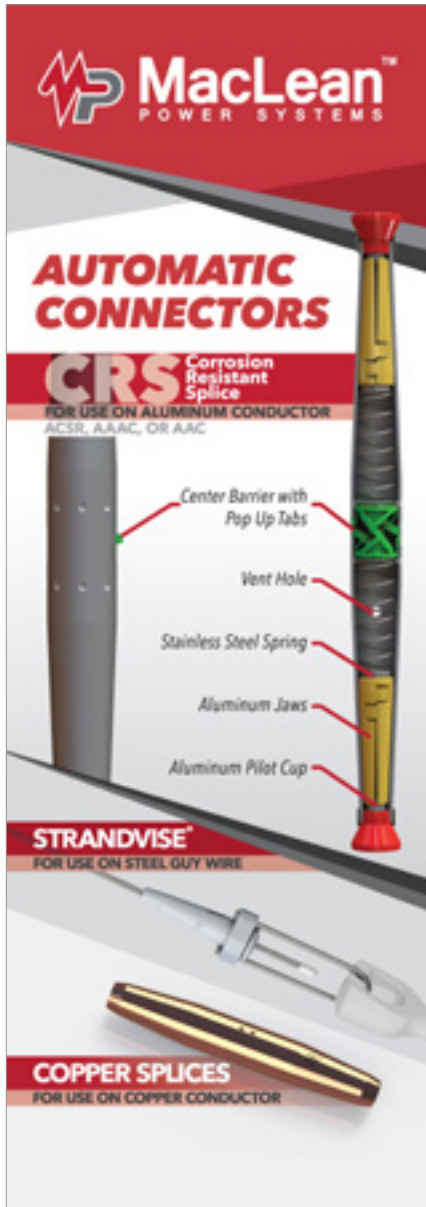
**In 1925, our founder John MacLean Sr. offered an innovative solution to the railroad industry by inventing a lock nut. This led to innovative product development and business growth worldwide.**

***We aspire to be innovative with his example as our inspiration.***



John MacLean Sr.





Trade Show Pull Up Banner

Our company's purpose

# Connecting People for Good.

Connecting people for good is our drive. We innovate, produce, and deliver products to support the infrastructure for the good of people.

## 02 Our positioning

We support the nation's infrastructure by producing essential products to build, maintain, protect and quickly restore our country's power grid after any type of storm.





Our brand archetype

**We are the “guardians of the grid”.  
Servant leadership is among our  
core values.**

## **03** Our core identity

The following design guidelines are to ensure consistency in how we present our brand image to customers. Core design elements include our logo, color palette, typography, imagery, graphics, tone and voice.

## The Primary Logo: MPS Combination Mark

This combination mark logo consisting of a symbol and text was designed for multiple applications and be flexible for to use with possible future company acquisitions. The preferred logo to represent MPS is the red and gray horizontal combination mark logo.



The logo symbol represents a connected power plug that energizes. The sharp angles of the “M” represent energy that connects to a more stabilized “P”.

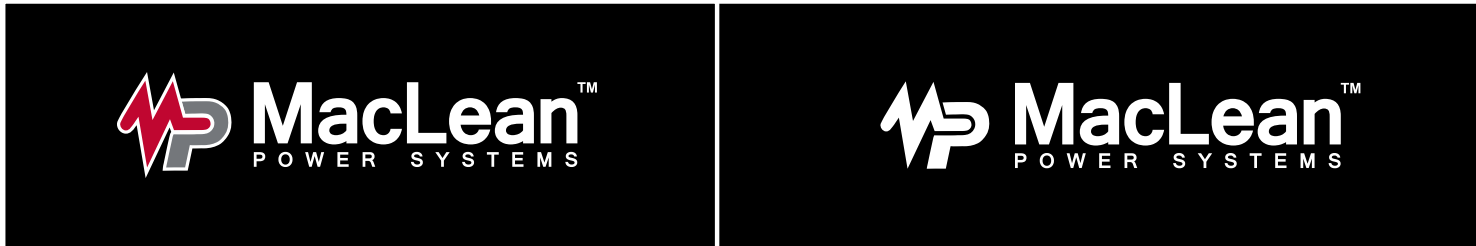
### Symbol elements

The company’s red and gray colors are used in the symbol to cohere with the brand and be more recognizable.

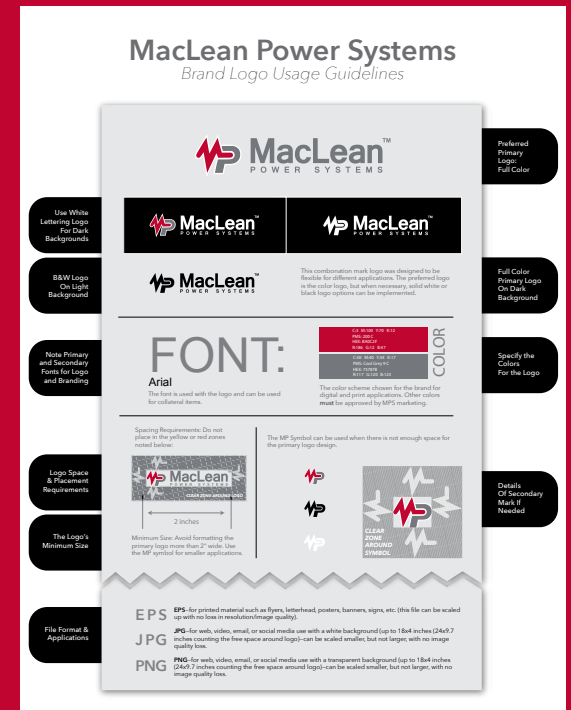
Our logos typography is a custom font that is based off of the Arial typeface.

### Word-mark elements

The focal point is “MacLean”, with the market noted in smaller point type under the name.



# Downloadable Logo Files



## Our logo system

This combination mark logo was designed to be flexible for different applications. The preferred logo is the color logo, but when necessary, solid white or black logo options can be implemented.

## Small usage & limited space logo

The "MP" Symbol can be used when there is not enough space for the primary logo design. Please strive to keep space around the symbol so as to not allow other designs infringe upon they symbol's identifying aesthetic.



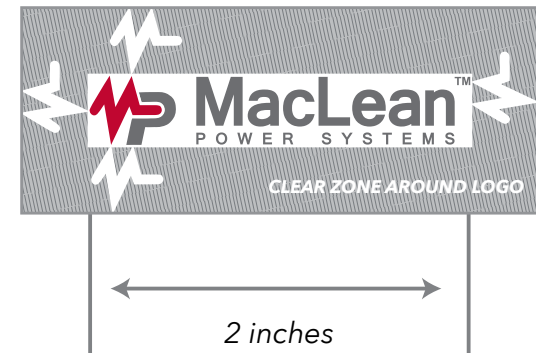


## Clear space & minimum logo size

In order to keep our brand separate and unique, do not place other design elements too close to the logo. Use the "M" in the logo symbol as a guide to determine how much clear space to use around the logo.

The logo should not be scaled to less than 2 inches wide to keep legibility. In cases where the logo may need to be smaller than 2 inches wide, the symbol can be used as is noted on the next page.

**Spacing Requirements:** *Do not place in the gray zones noted below:*



**Minimum Size:** Avoid formatting the primary logo more than 2 inches wide. Use the MP symbol for smaller applications.

## MacLean Civil Products Logo

The different markets served by MPS have their own unique logo. Some customers overlap market segments, so it is important to provide recognizability and differentiation by having unique marks to represent our brands.

The same principles and rules apply to the MCP logo usage as is noted for the MPS logo.



## MacLean Network Solutions Logo

MacLean Network Solutions provides telecommunication components and electrical components to customers. Their updated logo aligns with the MPS branding while differentiating their specialty.

The same principles and rules apply to the MNS logo usage as is noted for the MPS logo.



# 04 Our color palette

**Our primary colors are red and gray. Why red? Red symbolizes our passion, love, intensity and the power that we support. Grey conveys our dependable trustworthy nature and symbolizes that we can be trusted with our well founded history.**

## Primary Color Palette

Red and gray are the primary color scheme for the brand for digital and print applications. Other colors must be approved by MPS marketing.

**C:3 M:100 Y:70 K:12**  
**PMS: 200 C**  
**HEX: BA0C2F**  
**R:186 G:12 B:47**

**C:50 M:40 Y:34 K:17**  
**PMS: Cool Grey 9 C**  
**HEX: 75787B**  
**R:117 G:120 B:123**

# **05** Our typography

**Our typography reflects our innovative aspirations while consistently representing our company's simple approach to solving problems.**

## Primary Font: Print Designs

The primary font used by MPS for printed designs is Avenir Next. This font was chosen because it is clean, modern, legible, cohesive with the brand mark, and it has a large family of characters. Different weights within the font family may be used to adjust the hierarchy and more effectively communicate the message for each design.

### Avenir Next

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A B C D E F G H I J K L M N O P Q R S T U V W X Y Z  
a b c d e f g h i j k l m n o p q r s t u v w x y z  
0 1 2 3 4 5 6 7 8 9

### Avenir Next Condensed

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A B C D E F G H I J K L M N O P Q R S T U V W X Y Z  
a b c d e f g h i j k l m n o p q r s t u v w x y z  
0 1 2 3 4 5 6 7 8 9

## Alternate Font: Digital Designs

Arial is the primary font to be used for digital designs because it is legible, simple, cohesive with the brand mark and rendered across different platforms. Arial is used for printed designs where Avenir Next is not available, and in digital applications such as email signatures.

# Arial

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A B C D E F G H I J K L M N O P Q R S T U V W X Y Z  
a b c d e f g h i j k l m n o p q r s t u v w x y z  
0 1 2 3 4 5 6 7 8 9



## Alternate Font: Email Messages

Calibri is the default font for Microsoft Office and is accepted for MacLean-Fogg Employees.

## Calibri - for email

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A B C D E F G H I J K L M N O P Q R S T U V W X Y Z  
a b c d e f g h i j k l m n o p q r s t u v w x y z  
0 1 2 3 4 5 6 7 8 9

# **06** Internal Brand Standards

**Daily communication allows each employee to share our branding with those inside and outside of our company. The following guidelines help our messaging to unify our brand image.**



# Business Cards

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During the week of March , MacLean University was held in Trenton, Tennessee. The curriculum consisted of a full day of lectures and question and answer sessions and another day of plant tours and product demonstrations. Attendees left better educated about MPS parts and possible solutions for the challenges they face.



# Email Signature

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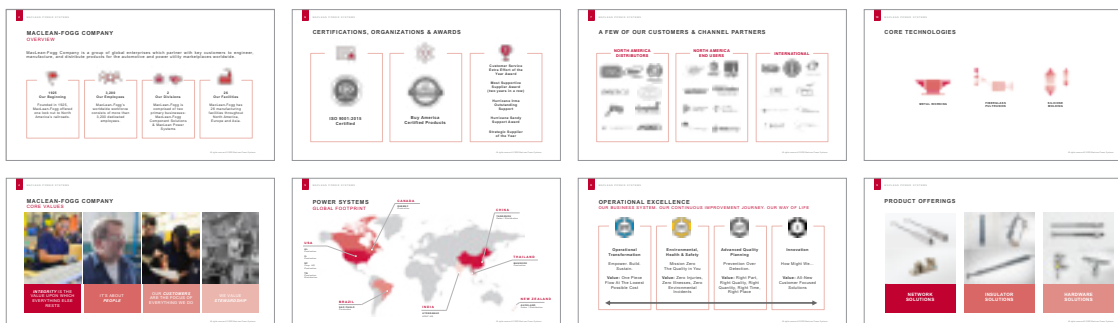
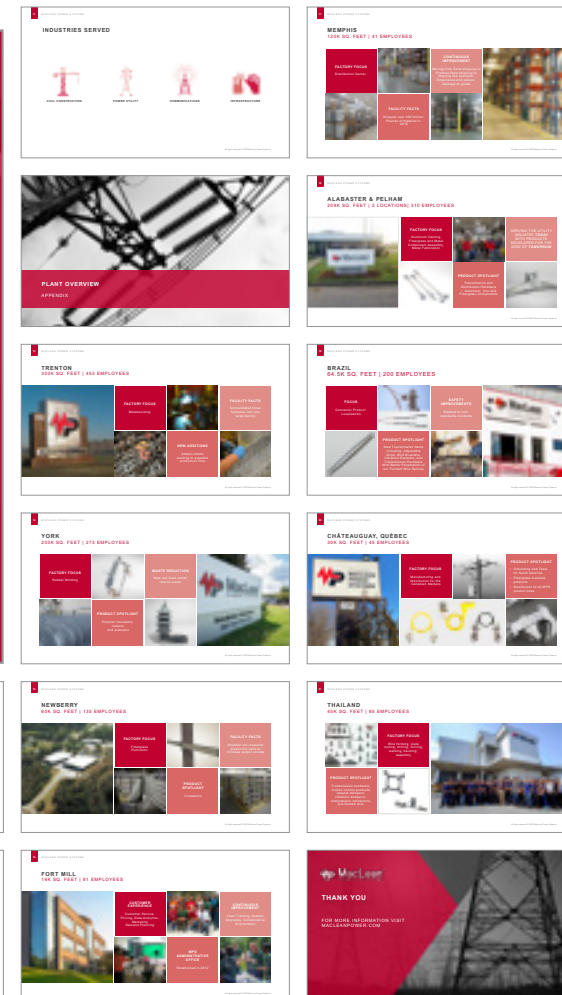
Our email signature identifies each sender and connects our personal name to MPS. Using a consistent email signature is an important way to reinforce our unified brand perception to each recipient.

Please contact your supervisor or HR for guidelines on setting up your email signature.



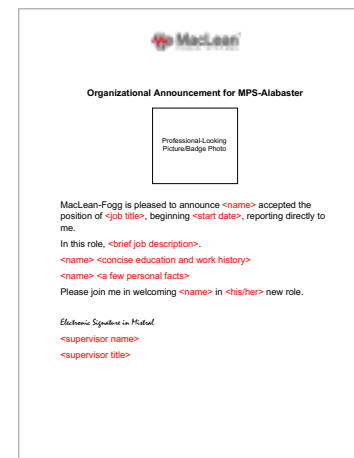
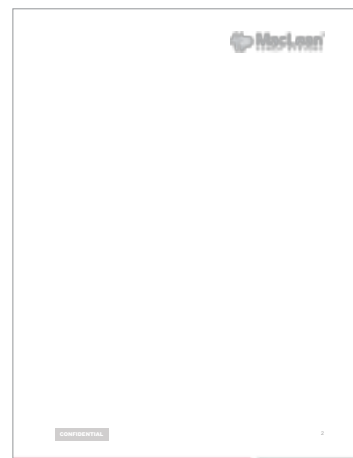
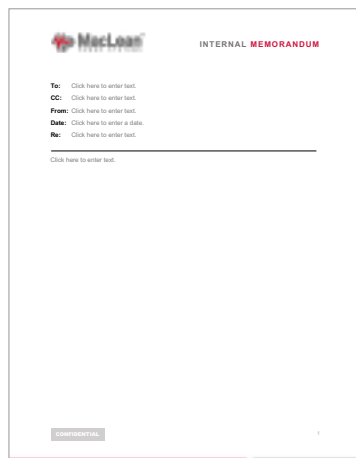
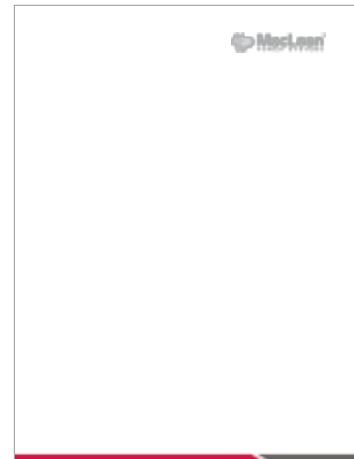
# PowerPoint Template

Updated MPS PowerPoint templates reflect MPS branding in business presentations. Presentation templates can be used by opening PowerPoint and selecting: File > New > Office Templates > MPS > Select the Template



# Letter Template

MPS Microsoft Word Letter templates reflects the brand attributes for written communications. These template is located in the Microsoft Word by choosing: File > New > Select the MPS folder > Select the template



# **07** Our imagery

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**Realistic images that portray our people, products and culture are the focus of many of our marketing campaigns.**

**Three dimensional CAD renderings are also used to show product details while reflecting our innovation and technical expertise.**





# Photography

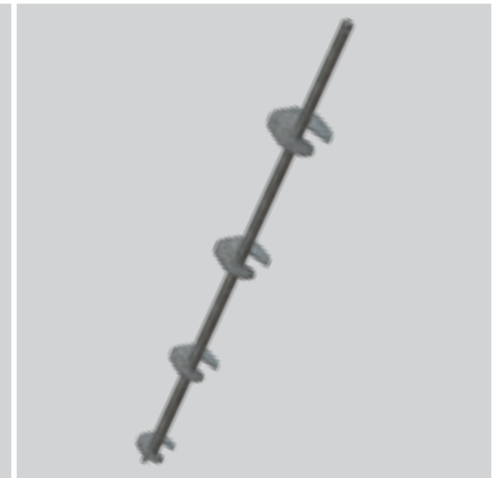
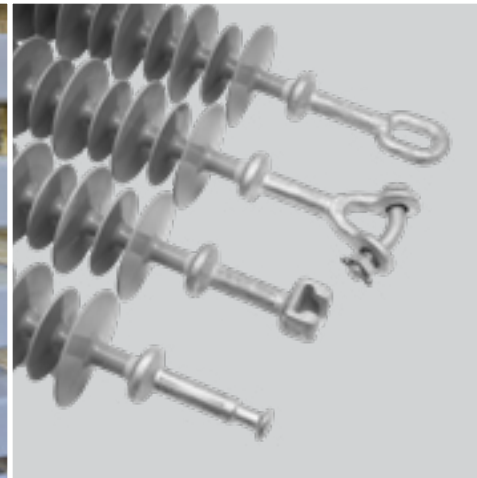
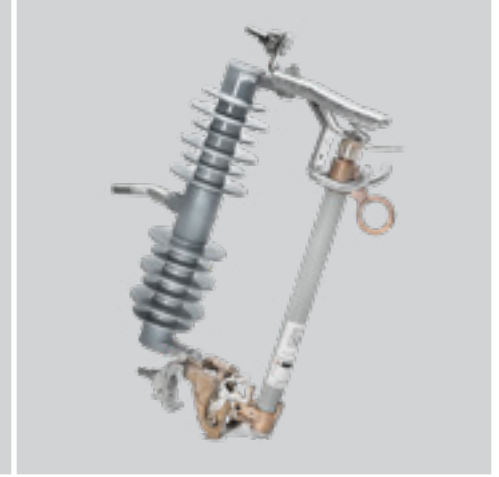
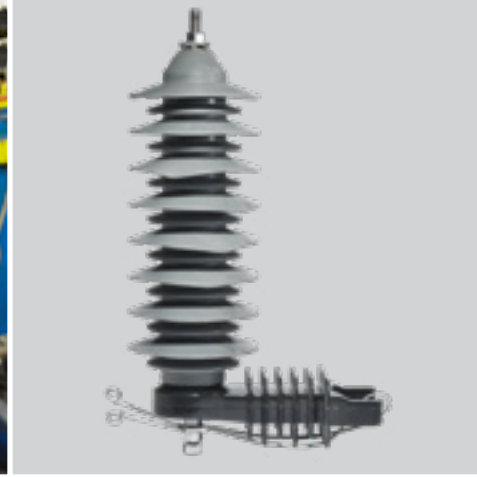
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The goal of MPS product photography is to share product details with the consumer. Therefore, products are photographed on a white neutral background at angles that show how the product is oriented as it would be installed.

Photos of people in real settings that reflect the caring, hardworking, family attitude of the company.



Trade Show Pull Up Banner



# Illustration

Illustrations portray technical components in detail, and can be used as background textures to represent our innovation. It is often advisable, but not required, to design shapes and lines with angles found in the logo's geometry. Diagonal lines symbolize our aspiration to move forward, innovate and continue *connecting people for good.*



Interactive PDF / Print  
Catalog Cover

8 x 10 inch Print Advertisement



Social Media Image



8 x 40 foot Back-lit Vector Wall



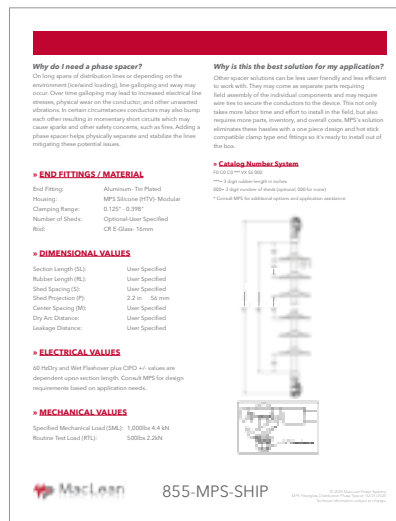
Pull Up Banner

# 3D Renderings

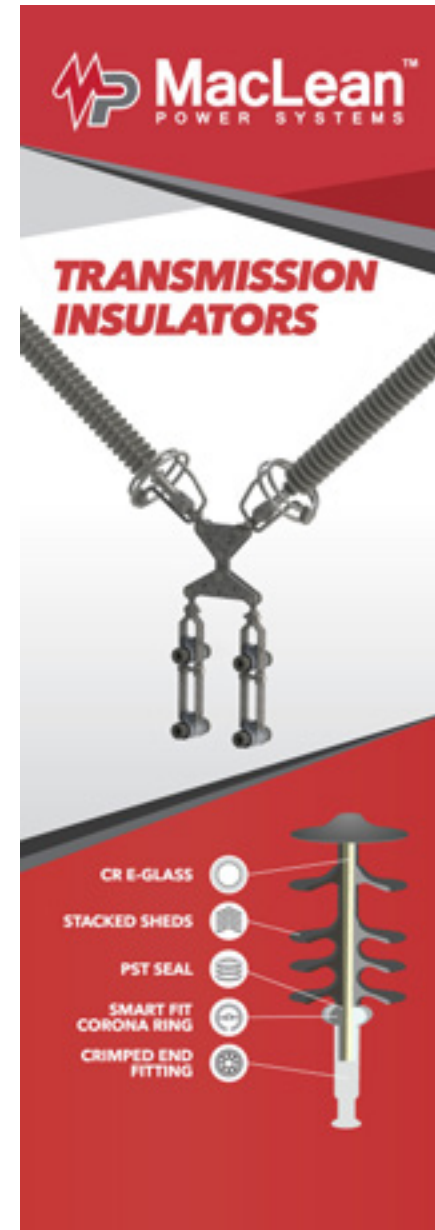
High quality 3D CAD renderings are used in place of photography when advantageous. Renders are preferred for sharing details of oversized products that are difficult to photograph or when time and cost prohibit photographing finished parts.



Product Technical Promo Bulletin (Front)



Product Technical Promo Bulletin (Back)



Trade Show Pull-Up Banners



Homepage Hero  
Animated GIF Images



Social Media Post

Homepage Hero Image  
Animated GIF



Half Page Print Advertisements

**MacLean™**  
POWER SYSTEMS


**DUPLIX COATED**

POLYMER COATING

CARBON STEEL

HOT-DIP GALVANIZED

STAINLESS STEEL PERFORMANCE AT LOWER COST



TO LEARN MORE, SCAN CODE OR VISIT  
**MACLEANPOWER.COM**

**MacLean™**  
POWER SYSTEMS


**SILICONE COATED**

ULTRAVIOLET PROTECTION

EXTRUDED COATING

VARIOUS END FITTING OPTIONS

IMPROVED SAFETY & PERFORMANCE



TO LEARN MORE, SCAN CODE OR VISIT  
**MACLEANPOWER.COM**

**MacLean™**  
POWER SYSTEMS

**ENGINEERED SOLUTIONS**

CUSTOM DESIGNS

STRENGTH & ELECTRICAL PERFORMANCE



TO LEARN MORE, SCAN CODE OR VISIT  
**MACLEANPOWER.COM**

# Iconography

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Icons communicate ideas in simple forms while creating interesting elements in layouts.

These symbols may be limited to one to three colors to keep the design simple yet communicate the concept quickly and effectively and are not required to be a specific color as long as they are within the color specifications set in this guide.



Badge for 100% Made in USA Products



Buy America Catalog Certification Badge



Custom Icons on the Resource Library Web Page





# Video & Motion Graphics

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Our video content published on YouTube and our website includes instructional guides, promotional content, product features discussions and more. The videos include high quality interviews, product demonstrations and less processed personalized content that reflects our company's authenticity/realness while balancing professionalism in bookended open and end screens calls to action.

Background music is consistent in that it is upbeat, modern, but not overpowering. It is chosen to complement the mood and pace of the video while maintaining each viewer's interest in the topic.

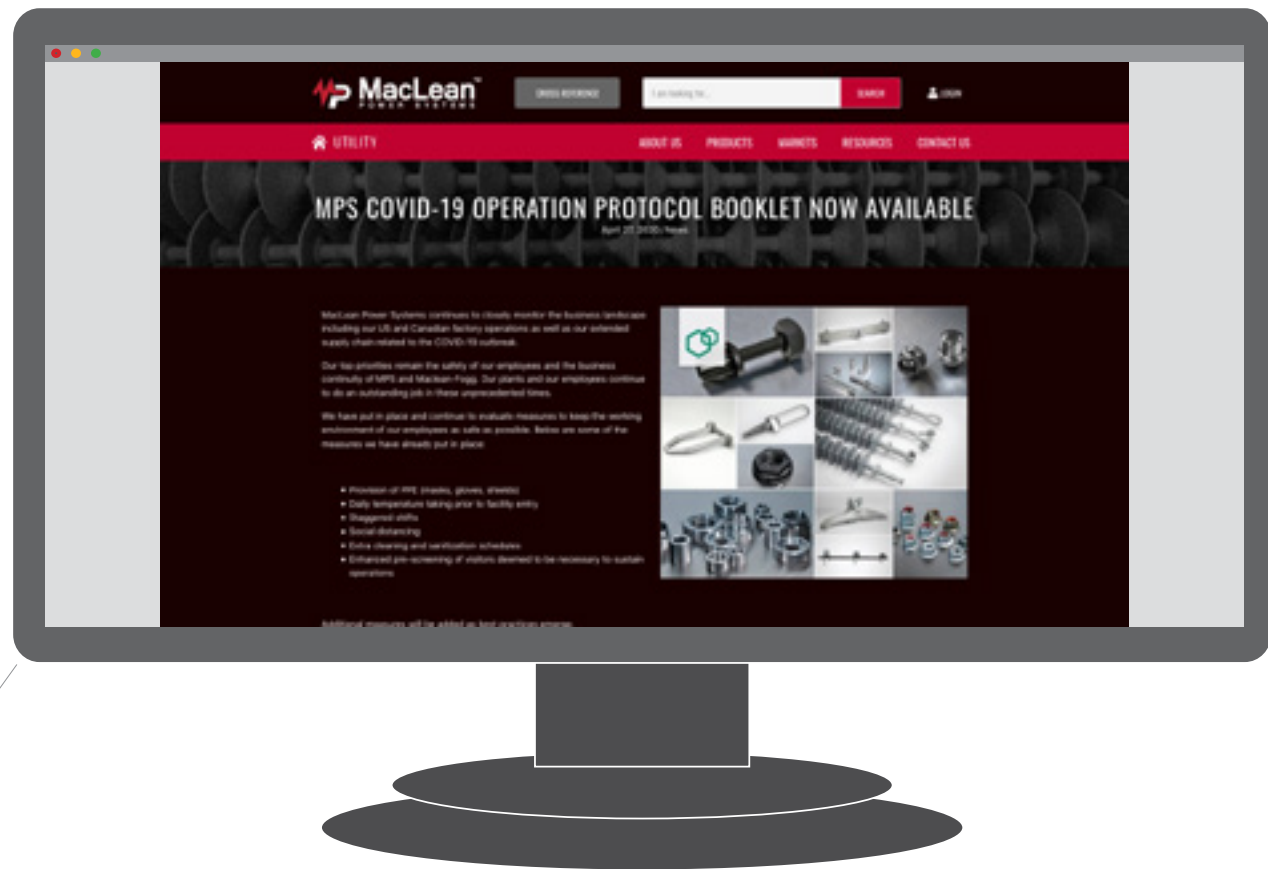


MPS Branding Video Storyboard

# **08** Our voice

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**The world experiences our brand through the voice and tone of the language that we use.**



Corporate Communication  
Web News Story

# Tone of voice

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The goal of product photography is to share product details with the consumer. Therefore, products are photographed on a white neutral background at angles that show how the product is oriented as it would be installed.

Photos of people are in real settings that reflect the caring family attitude of the company.

**Compassionate**  
**Authentic**  
**Reliable**  
**Trustworthy**  
**Innovative**  
**Family**

Tone of voice

# Say a lot with a little

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## Wise words

We sound:

- Thoughtful
- Thankful
- Direct

Do not sound:

- Vague
- Abrupt
- Condescending

## Human-centric

We sound:

- Relatable
- Approachable
- Supportive

Do not sound:

- Stiff
- Cliche
- Unprofessional

## Simple

We sound:

- Concise
- Thankful
- Engaging

Do not sound:

- Basic
- Boring
- Juvenile



Social Media Image

## Our brand personality traits

We want customers to perceive our company in a positive light based on our brand personality traits. That is why we are consistent with our messaging and the visuals that we use to represent our brand.

There are two key perspectives of our personality:

- Who we currently are
- Who we aspire to be

We treat our aspirations as reality to develop that mindset.





Our customer strategy

**We're successful because we are responsive to meet our customer's needs.**

# 09 Appendix: Sample Media

This section shows more examples of designs created to give an idea of our brand's direction.



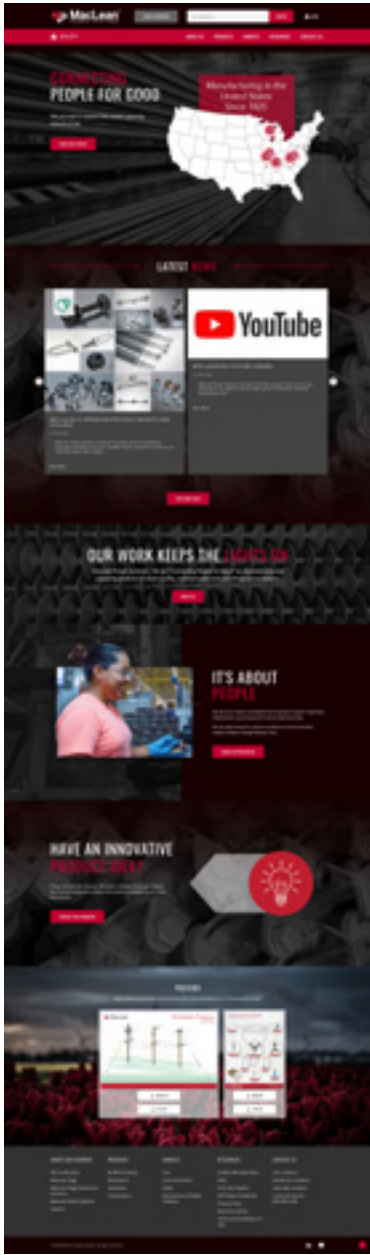
# Website Redesign

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The MPS Website was updated in 2019 to reflect the company's personality. The theme of the website consists of a dark theme to contrast the competition, while a simple interface provides users with a for a unobstructed experience.

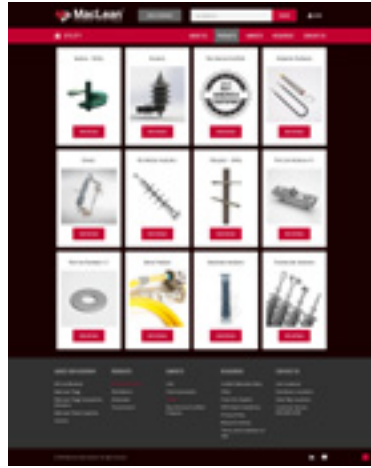
Website Development

Website Preview



MacLeanPower.com Home

Products Category Page (Level One)



Product Category Page (Level Two)

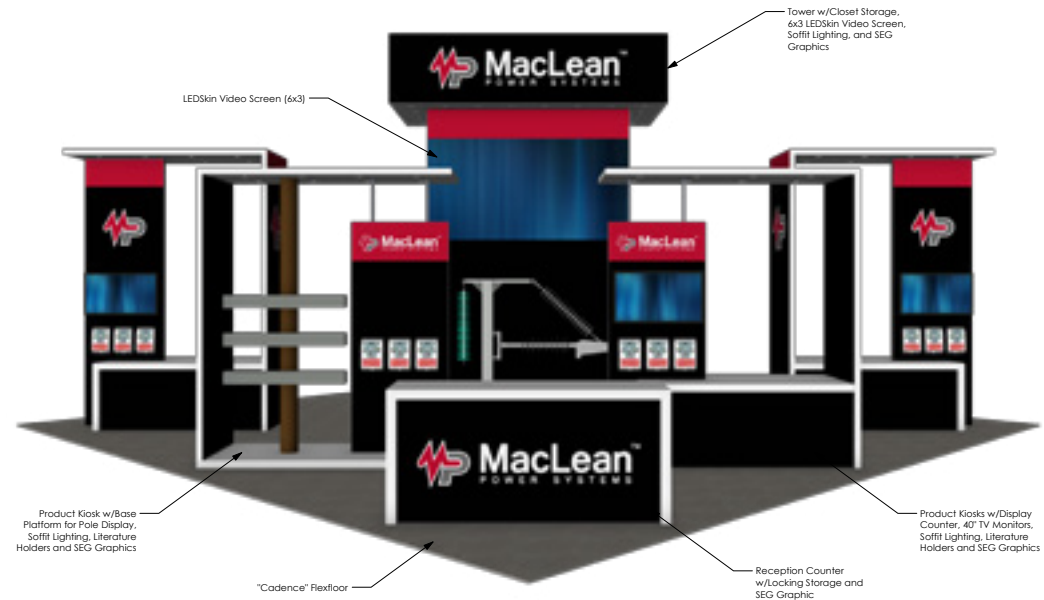


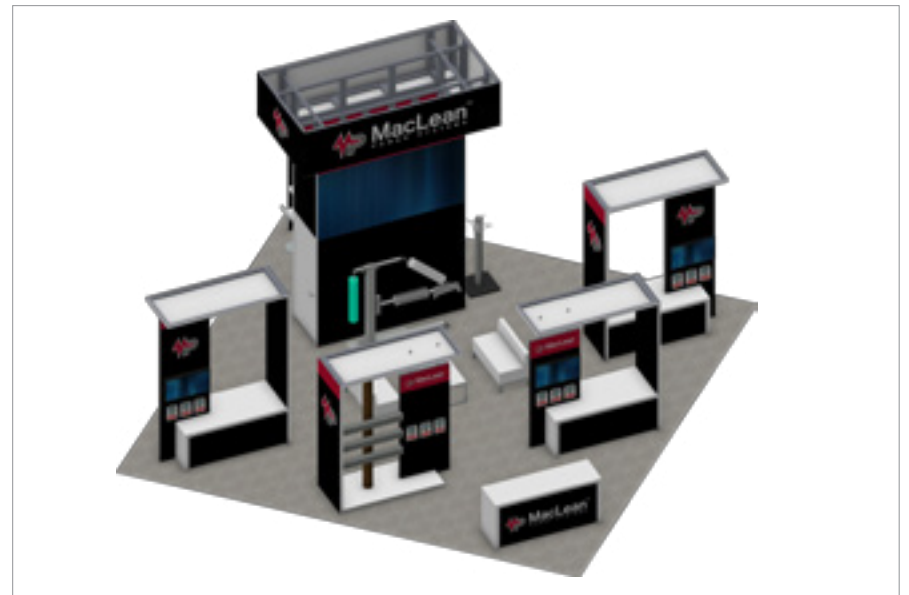
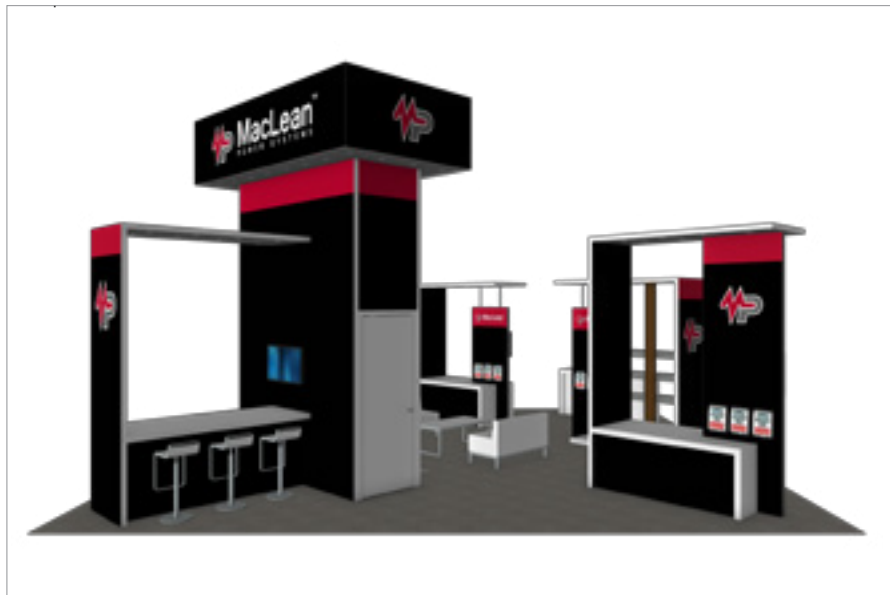
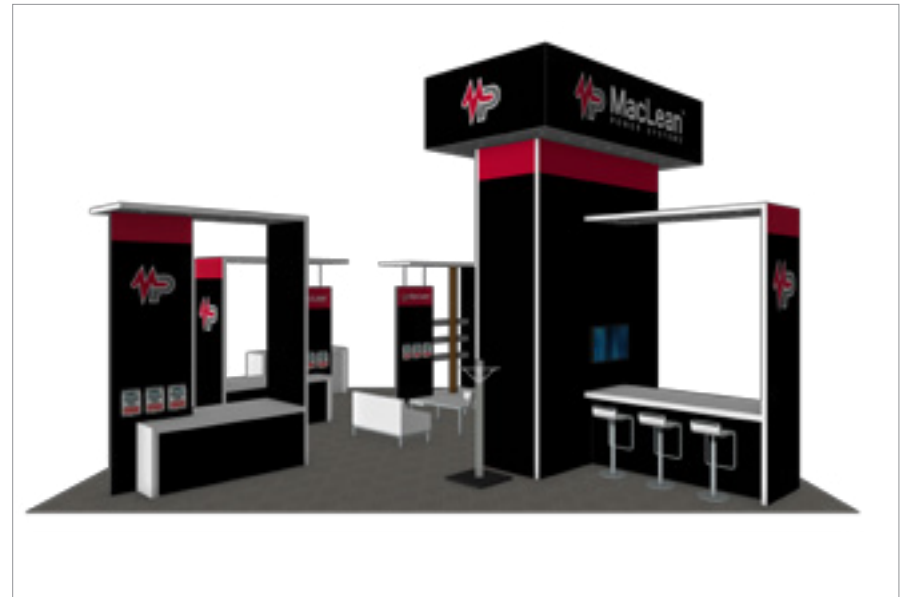
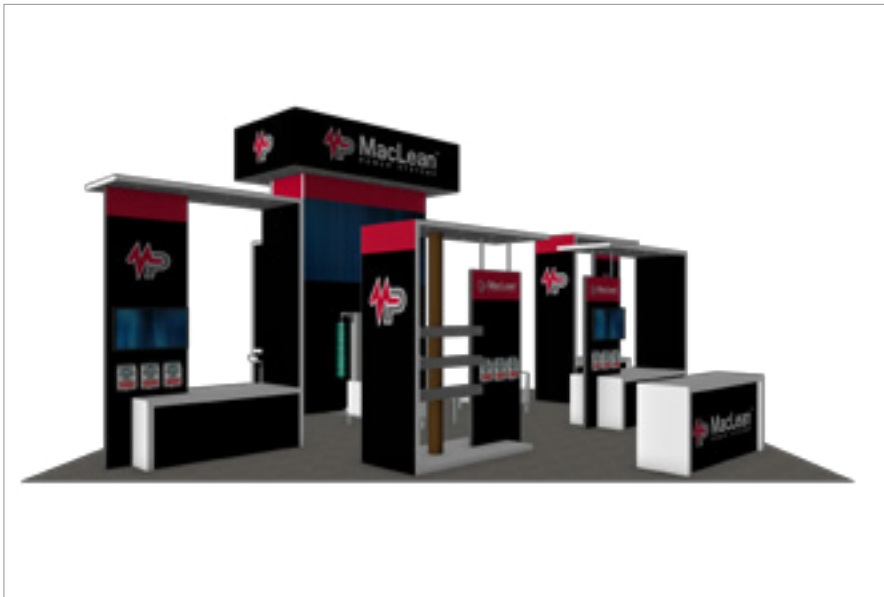
Product Page (Level Three)



# IEEE Trade Show Graphics

The IEEE booth design was created to reflect the theme of the new website. This cohesiveness will bring more recognition to our brand. The design differentiates us from competitors while tying into our website and collateral design themes.

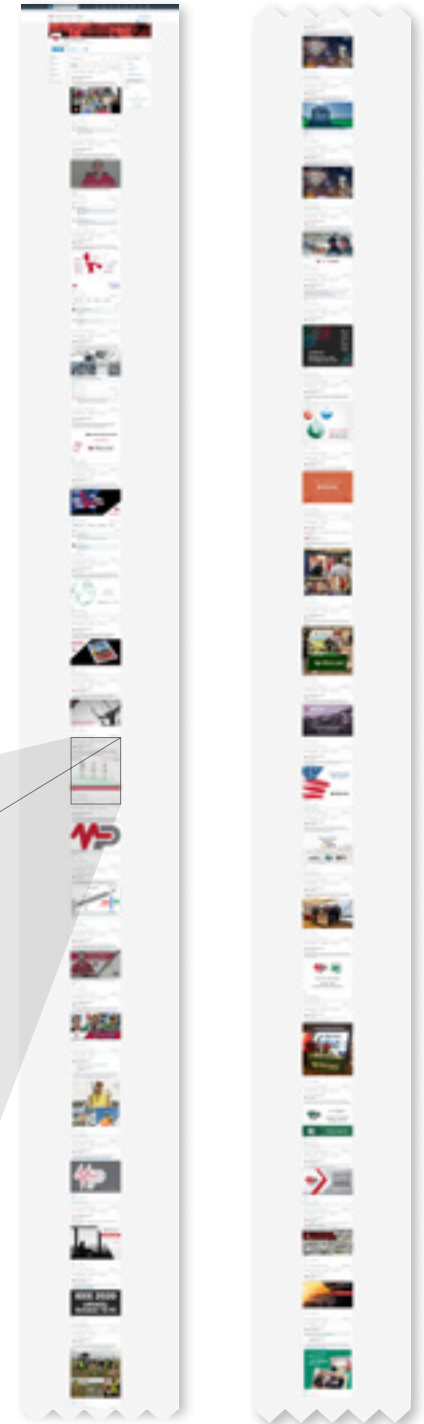
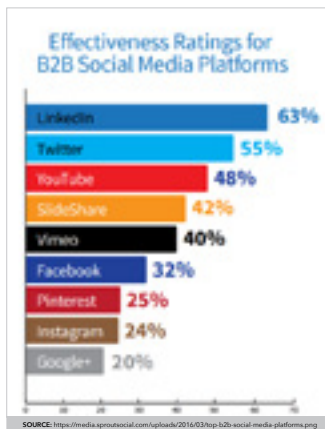




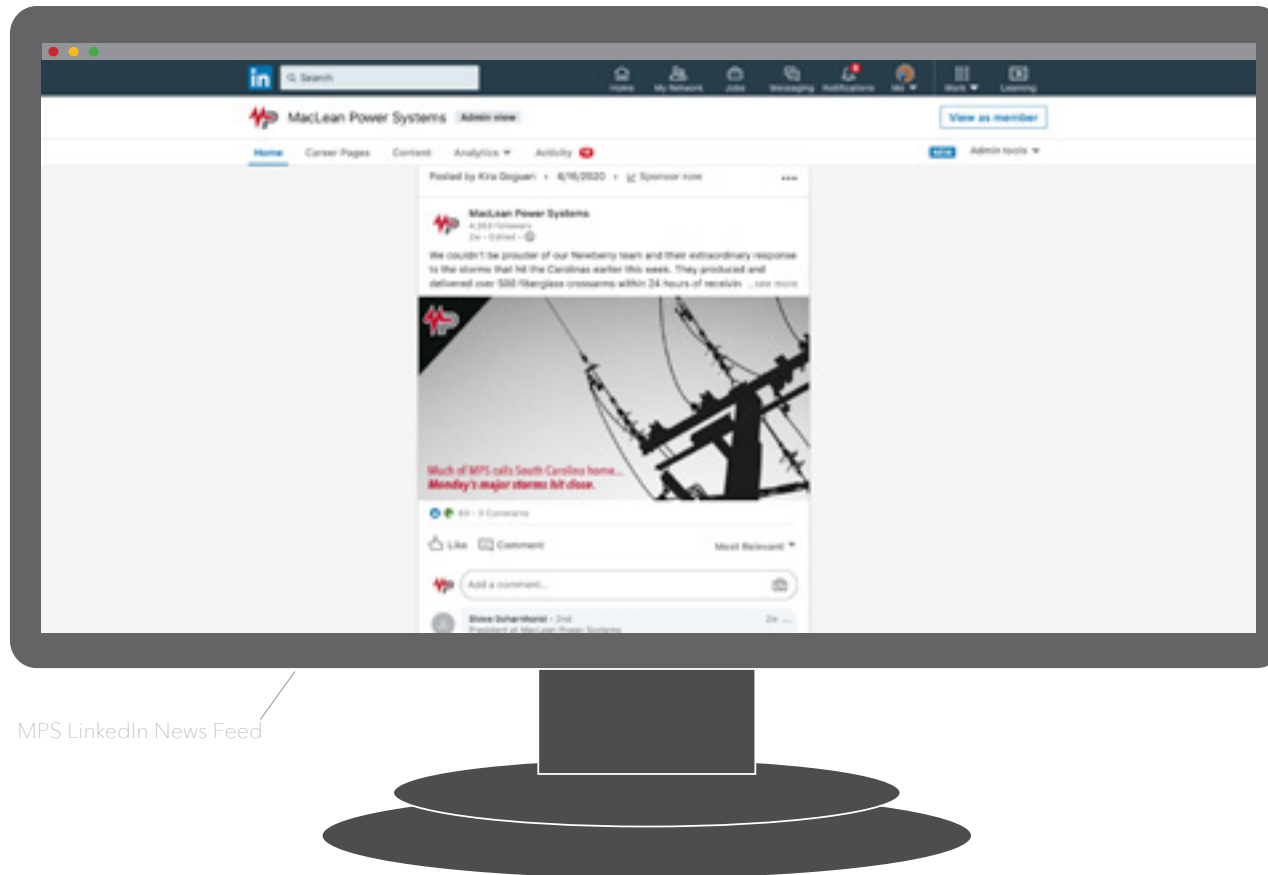
# Social Media

LinkedIn is widely accepted as a primary Business-to-Business (B2B) focused social media platform. The MPS marketing team has explored social media post timing and format and found that simple, realistic, direct posts are most effective in meeting our KPIs including likes, engagement, click-through rates, and acquisition.

When designs are processed and polished, they often have a commercialized feel that gain less traction. Moreover, social media campaigns that use real images with simple messages gain better results based on analytic data.







MPS LinkedIn News Feed

# Printed Literature

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Our printed literature is designed to be premium content that drives visitors to our website and to contact us. Printed items are designed to be unique keepsakes. For events, they are designed to be functional, portable and memorable.

Company Promo Video  
for Social Media Post



**As a part of MacLean- Fogg, we are a family owned private company with a dedication to innovation.**

If you share our family values, please check our open positions at [MacLeanFogg.com/Careers](http://MacLeanFogg.com/Careers)

**Instructions to Apply Online:**

1. Click the "Apply" button.
2. Select the Job, Location and Posting.
3. Upload the required documents.
4. Click the "Apply" button.
5. Click the "Save" button.

To learn more about our company, visit [MACLEANPOWER.COM](http://MACLEANPOWER.COM), or SCAN CODE

**Connect With Us**

**KEVIN**  
Sr. Designer  
EMPLOYE SINCE 2016

**LUYD**  
Manufacturing Tech  
EMPLOYE SINCE 2010

**MICHELLE**  
Sr. Professional / Project Manager  
EMPLOYE SINCE 2010

**Connecting People for Good**

**MacLean™**  
POWER SYSTEMS

**We are "Connecting People for Good" by manufacturing and supplying products for electric utility, communication and civil infrastructure.**

**WHO WE ARE**

**MacLean-Fogg Company** is a group of global enterprises which partner with key customers to engineer, manufacture, and distribute products for the automotive and power utility marketplaces worldwide.

- 1925** Our Beginning
- 3,200** Our Employees
- 2 Businesses** Our Divisions
- 26** Our Facilities

**US Locations:**

**INDUSTRIES SERVED**

- POWER UTILITY
- CIVIL CONSTRUCTION
- COMMUNICATIONS
- MANUFACTURING

**CORE TECHNOLOGIES**

**WHERE WE ARE**

11x17 inch Quad-panel Step Fold Accordion Flyer

# Multipurpose Quad-fold Poster

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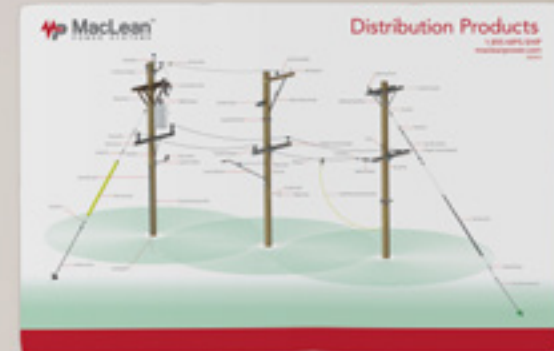
To provide more impact, 11x17 inch quad-fold brochures have been the print medium of choice for trade shows and events. Since our literature is often distributed digitally for individual printing, designs on 11x17 inch paper works since it is a common size. This size is also large enough to allow patrons to print their own “mini-posters” as is the goal for several of our campaigns. More will be produced for each campaign. Collect the whole set!



Transmission Products Poster



NPI Quad-fold Flyer - Poster

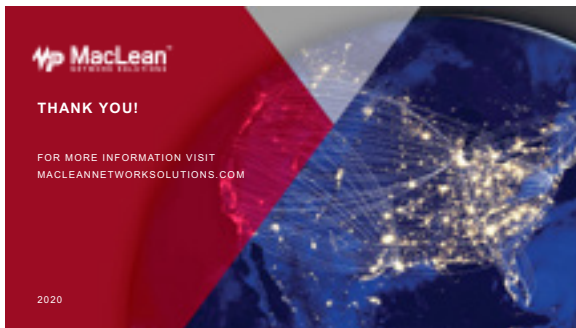


Distribution Products Poster



# Network Solutions Sample Media

The MacLean Network Solutions updated website will be launching in 2020. The site's design will be more cohesive with the MPS site. Likewise designs for the MNS branch of the company are designed to reflect those changes.



PowerPoint Slide Template



Back-lit Trade Show Vector Wall

**MacLean** NETWORK SOLUTIONS *Connecting People for Good*

## Bonding & Grounding Training

Network speeds and data rates are getting faster and faster. Little issues become big problems as faster network speeds. Doing the little things right, like bonding & grounding, will tighten up the network and get you to the next level.

**Bonding & Grounding Practices**

**TO SCHEDULE YOUR BONDING & GROUNDING TRAINING, CONTACT YOUR SALES DIRECTOR OR CALL: 800-350-1650**

**Bonding & Grounding training seminar topics:**

- Important information on bonding & grounding
- The importance of bonding & grounding explained
- Review of the bonding hierarchy
- Available products presented with their applications
- Real bonding examples discussed including troubleshooting and why

**Who is responsible for bonding the network?**

The Service Provider

**Yes!**

**If the customer disagrees or claims the ground is the service provider's responsibility?**

Yes!

**MacLean Senior Industries, LLC**  
 4375 Park Street, Wood Dale, IL 60195  
 Phone: 800-350-1650 • Fax: 630-350-1654  
 Email: Sales@MacLeanNetwork.com • www.MacLeanNetwork.com

**MacLean** NETWORK SOLUTIONS

8.5x11 inch Product Bulletin

**MSI** MACLEAY SENIOR INDUSTRIES *Connecting People for Good*

Upcoming Events  
11.29.20  
VIRTUAL MEETING

## Sign up now! Bonding & Grounding Training

**Question: Who is responsible for bonding the network?**

**Answer: The Service Provider!**

**Question: If the customer modifies the bonding, is the service provider still responsible?**

**Answer: Yes!**

Network speeds and data rates are getting faster and faster. Little issues become big problems as faster network speeds. Doing the little things right, like bonding & grounding, will tighten up the network and get you to the next level.

**Bonding & Grounding Practices**

**Why Bonding is Important**

**MSI's Bonding & Grounding training seminar:**

- Provides important information on bonding & grounding
- Explains why bonding & grounding is important
- Reviews the bonding hierarchy
- Presents available products and their applications
- Discusses real bonding examples and how they can be improved

**TO SCHEDULE YOUR BONDING & GROUNDING TRAINING, CALL: 800-250-1650**

**MacLean Senior Industries, LLC**  
 4375 Park Street, Wood Dale, IL 60195  
 Phone: 800-350-1650 • Fax: 630-350-1654  
 Email: Sales@MacLeanNetwork.com • www.MacLeanNetwork.com

**MacLean** NETWORK SOLUTIONS

Product Training Email

**MacLean** NETWORK SOLUTIONS *Connecting People for Good*

## Product Bulletin SMALL CELL ANTENNA MOUNTING BRACKETS UAB SERIES

ISO CERTIFIED DESIGN, QUALITY, MADE IN USA

Our Universal Antenna Brackets (UAB) are compatible with a wide range of antennas for use with offset and cantilever applications. Our brackets are adjustable for varying pole diameters and have pivoting capabilities needed for azimuth requirements.

**Application**

Mounting brackets are used for installation of a wide range of omni directional antennas, including:

- Cantilever
- Kefauver
- Antipistol
- JMA

**Construction**

- Made from high quality 12 gauge steel, welded construction for high strength
- Powder coated for excellent corrosion protection

**Installation Options**

Mounting bracket configurations range from:

- Adjustable Pole Top Bracket
- Pole Top Extension Bracket
- Off Set Bracket

**UNIVERSAL ADJUSTABLE DURABLE**

**MacLean Network Solutions**  
 4375 Park Street, Wood Dale, IL 60195  
 Phone: 800-350-1650 • Fax: 630-350-1654  
 Email: Sales@MacLeanNetwork.com • www.MacLeanNetwork.com

**MacLean** NETWORK SOLUTIONS

8.5x11 inch Product Training Bulletin

# MacLean Civil Trade Show Graphics

The MacLean Civil Products updated website will be launching in 2020. The site's design will be more cohesive with the MPS site. Likewise designs for the MCP branch of the company are designed to reflect those changes.



Back-lit Trade Show Vector Wall



# MacLean University 2020

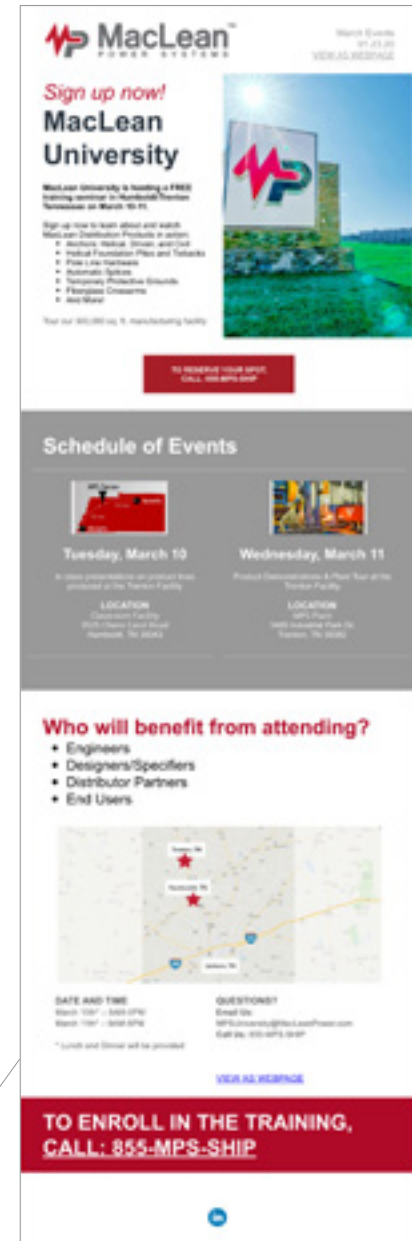
During the week of March , MacLean University was held in Trenton, Tennessee. The curriculum consisted of a full day of lectures and question and answer sessions and another day of plant tours and product demonstrations. Attendees left better educated about MPS parts and possible solutions for the challenges they face.



Website Hero Image



Social Media Post Image



Email Blast

